Shift to eTendering
and eAuction Solutions
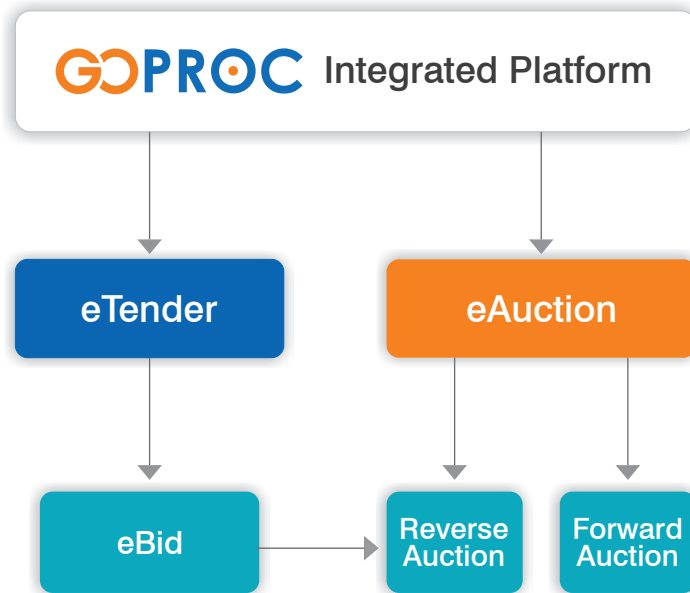
GOPROC
eAuction & eTendering Solutions

Maximise Savings
and Sales

business gateways
INTERNATIONAL - INDIA
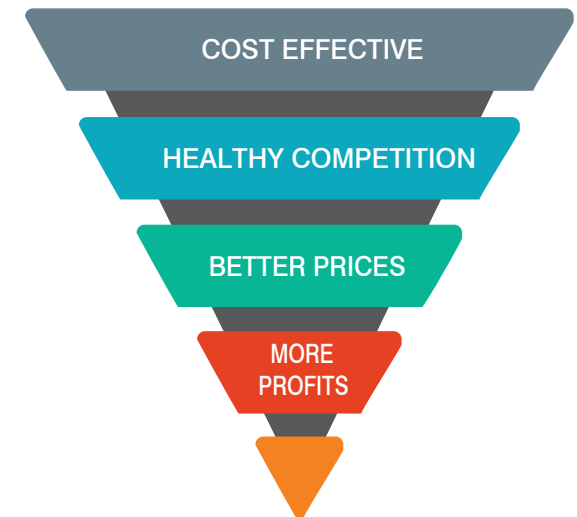
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GOPROC Integrated Platform

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GOPROC Integrated Platform
        │
   ┌────┴────┐
   ▼         ▼
eTender   eAuction
   │      ┌───┴───┐
   ▼      ▼       ▼
 eBid → Reverse  Forward
        Auction  Auction
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Maximise Savings and Transparency

GOPROC empowers organisations to make the shift.

GOPROC presents to you a powerful, integrated platform that is built to empower corporate organisations to make the shift, to the next level of Procurement & Disposal operations. Delivering secure, transparent and effective delivery models, GOPROC is easily adaptable to implement individual eTender or eAuction events or deliver an integrated procurement process, by combining the power of eTender and eAuction, into one wholistic, seamless event.

Result?
Maximised savings and a higher compliance to best practices.

COST EFFECTIVE

HEALTHY COMPETITION

BETTER PRICES

MORE PROFITS

GOPROC delivers optimum value to both Bidders & Auctioneers

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GOPROC
eAuction & eTendering Solutions

GOPROC
Procurement Solutions

▪ High impact eProcurement Solutions

Move your Procurement action to hi-impact results using GOPROC's integrated eTendering and eAuction services. eTendering process is highly prevalent in many corporate organisations who aim to procure Goods & Services following a secure and transparent model while being compliant to the company's policies.

▪ GOPROC eTendering

The eTendering module of GOPROC supports distinct and transparent streamlining of the entire process. And you don't have to stop at that; Optionally, you can further seamlessly connect to GOPROC's Reverse eAuction module to extract the best prices possible from the selected suppliers used in the eTendering Event.

▪ GOPROC eTendering features for Procurement:

- Ÿ Supplier Sourcing through RFX
- Ÿ Tender Publish & Response
- Ÿ Traceability and Compliance
- Ÿ Approved Vendor List (AVL)
- Ÿ Tender Envelopes & Committees
- Ÿ Independent Audit Trails

Maximise Savings and Transparency

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GOPROC

eAuction & eTendering Solutions

GOPROC

Procurement Solutions

GOPROC Reverse eAuctions are used by organisations to purchase Service Contracts, Assets and Commodities by competitive reduction in the prices by the Suppliers, thereby leading to significant Savings in their Procurement Spend.

Reverse eAuctions for maximum price gain

Reverse eAuction is a powerful model used in the Procurement process to extract the maximum pricing gain from Suppliers that participate in the eAuction process to bid for Products / Services. Bidding is influenced by quality, necessity, price points, volume & standard specifications

GOPROC Reverse eAuction features for Procurement:

- Ÿ Comprehensive Dashboard
- Ÿ Customized eAuction Events
- Ÿ Supplier Registration
- Ÿ Propagation of Invitation & Advisories
- Ÿ Supplier Profiles & History
- Ÿ Powerful eBidding Hall
- Ÿ Supplier Privacy by Encryption
- Ÿ Detailed Reports
- Ÿ Independent Audit Trails
- Ÿ Archives & Templates.

Maximise Savings and Transparency

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Disposal
Solutions

GOPROC Forward eAuctions are used by organisations to dispose all kinds of Products, Used Equipment, Scrap, Excess Project Goods and Commodities by competitive Increase in the prices listed by the Bidders, thereby resulting in significant Gains in their Disposals.

GOPROC for Disposals

Disposals are processes involved in the selling of Products / Commodities / Assets belonging to organisations. Though Disposals are not usually a core activity of a Procurement Department, it usually falls in their responsibility to extract the maximum Gains from such transactions.

Disposals require full compliance to procedures followed as per company policy, while ensuring transparency and equal opportunities to the Bidders.

GOPROC Forward eAuction features for Disposals:

- Ÿ Comprehensive Dashboard
- Ÿ Customized eAuction Events
- Ÿ Provision for Bidder Registration
- Ÿ Propagation of Invitation & Advisories
- Ÿ Bidder Profile & Engagement History
- Ÿ Powerful eBidding Hall
- Ÿ Privacy of Bidders by Encryption
- Ÿ Detailed Reports
- Ÿ Audit Trails for each eAuction Event
- Ÿ Archives & Templates

Maximise Savings
and Transparency

GOPROC

eAuction & eTendering Solutions

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Engagement Models

Maximise Savings and Transparency

Managed Model

The Managed Model is an ideal choice when you have regular Procurement or Disposal Events and would like your own team to manage them.

Here, you get access to the full functionality of the powerful GOPROC platform, through a flexible 'GOPROC Subscription' mechanism.
Just buy the Event Packs as you need and run Integrated events of eTenders & eAuctions in full confidence, customized to your internal process functions.

Generate all kinds of Reports to ensure compliance from the GOPROC platform with detailed Event Analytics.

Outsourced Model

The fully Outsourced Model simplifies your Disposal Events, by completely 'Outsourcing' the entire Event over to us.

This option is best suited if when conducting 'one-off' or large eAuction Events, and when there is a lack of resources to conduct the full Event.

Just point us to your requirements, give us your expectations and let us do the rest in full transparency & compliance of your needs.

Let businessgateways manage your entire event:

Ÿ Event Creation & Propagation
Ÿ Supplier / Bidder Registration
Ÿ Invitation
Ÿ Pre-Qualification
Ÿ Selection & Security Deposit Management
Ÿ Bidder & Event Authority Training
Ÿ Event Hosting
Ÿ Identification of Winning Bidder
Ÿ Award | Reports & Audit Trail

Software Lease Model

GOPROC can be installed in your premises, branded and white labeled to your organisation with all the features that GOPROC offers. The Software Lease option further allows you to integrate GOPROC to your existing Procurement System, and begin reaping benefits in every Procurement or Disposal Event you conduct.

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BOOK A FREE DEMO

Find out how GOPROC can
make a difference to your business.

Visit: www.goproc.com.

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Get in touch with us

SCAN ME

https://bit.ly/BGIINWA

Mobile: +91 73388 96912 / email: support@goproc.com / www.goproc.com

Technology Center: Elnet Software City, TS 140, Blocks 2 & 9, G4 A, Rajiv Gandhi Salai, Taramani, Chennai, Tamil Nadu, India - 600 113.